



WIDE OPPORTUNITIES
FOR GROWING YOUR
BUSINESS

KOMUS.COM

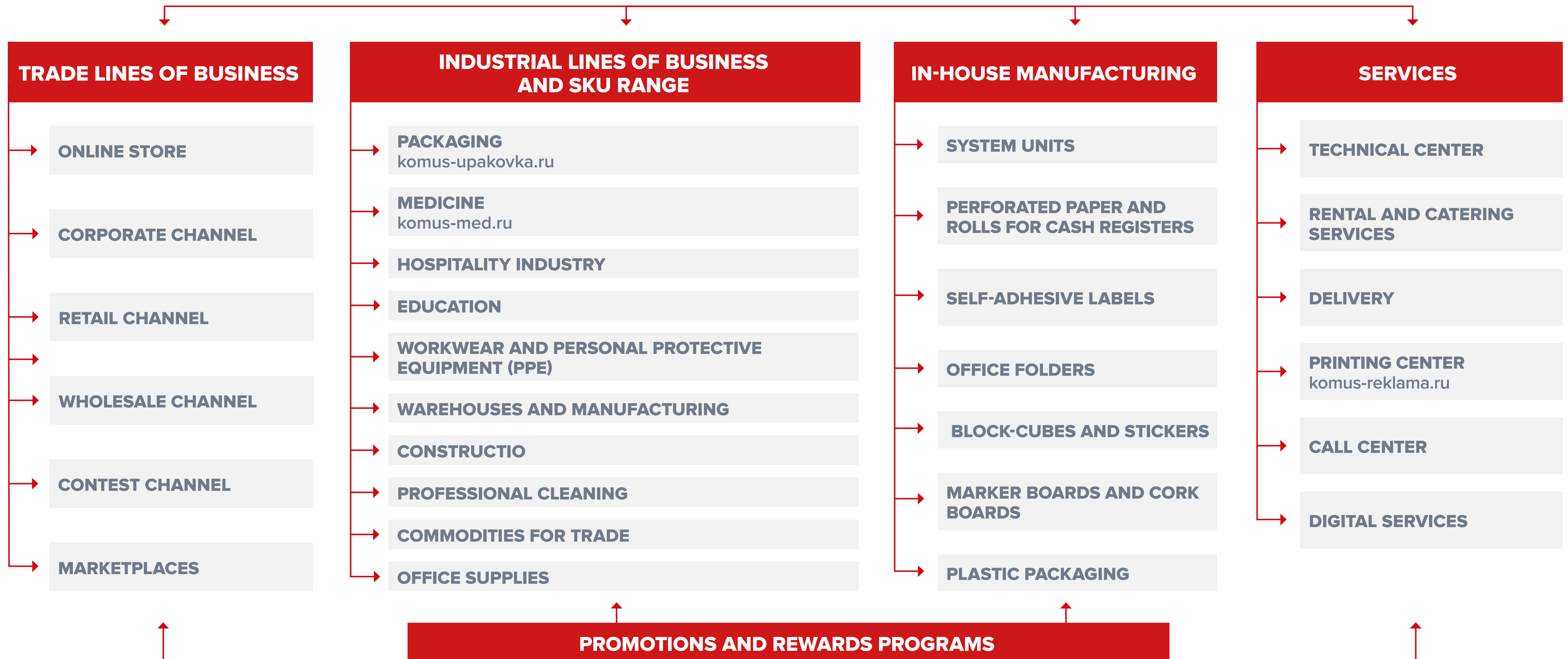




Komus Co, Establishing	Opening of the first store in Moscow	First Regional Representation Office (Nizhny Novgorod)	Construction of a paper mill	Construction of a plastic packaging factory
1990	1993	1996	1997	1998
Launch of Own Label Attache	Construction of a folder factory – Bantex	Launch of ProMega self-adhesive labels	Opening of the first Call Center for “Komus”	Own “Komus” Brand Successful Development
2001	2002	2004	2007	2011
Launch of Own Label Luscan	Launch of the Automated Terminal at the Domodedovo Distribution Center	Opening of the 100th “Komus” Store	Entering a new market in the catering industry	Launch of an office supplies warehouse at the Domodedovo Distribution Center
2013	2014	2015	2017	2019
Komus has received ESG certification	The online shop Komus is in the top-30 ranking among the largest online retailers on the RU-part of the Internet	“Komus” became the winner of the “50 Legendary Brands” award	The trademark “Delovoy Standard” won 18 awards at the “Quality Guarantee – 2025” contest	
2022	2023	2025	2025	2026



KOMUS COMPANY



ORDERING AND RECEIVING RELATED SERVICES WITH US IS SO EASY

ONLINE SHOP



CORPORATE CHANNEL



RETAIL CHANNEL



WHOLESALE CHANNEL



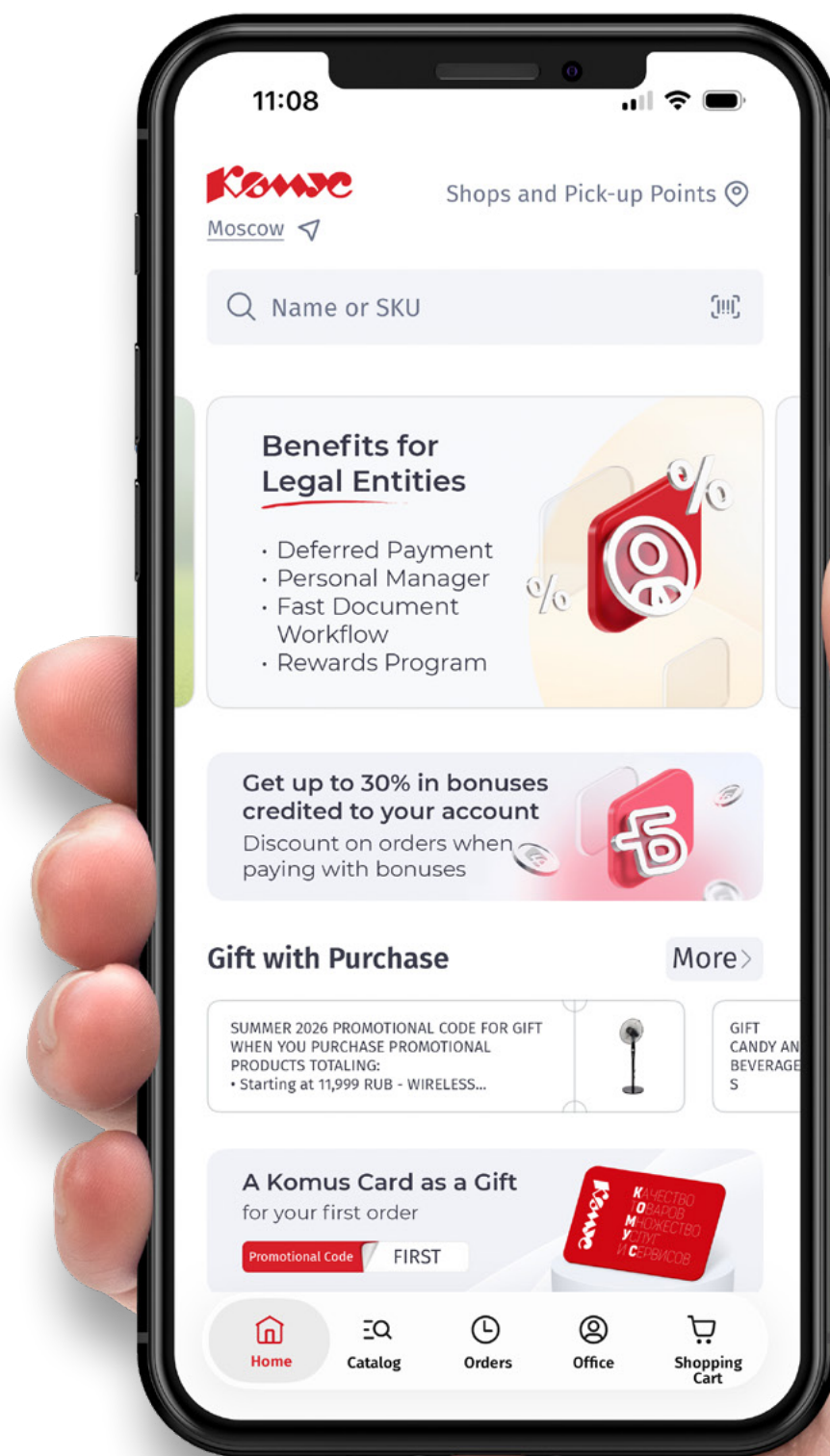
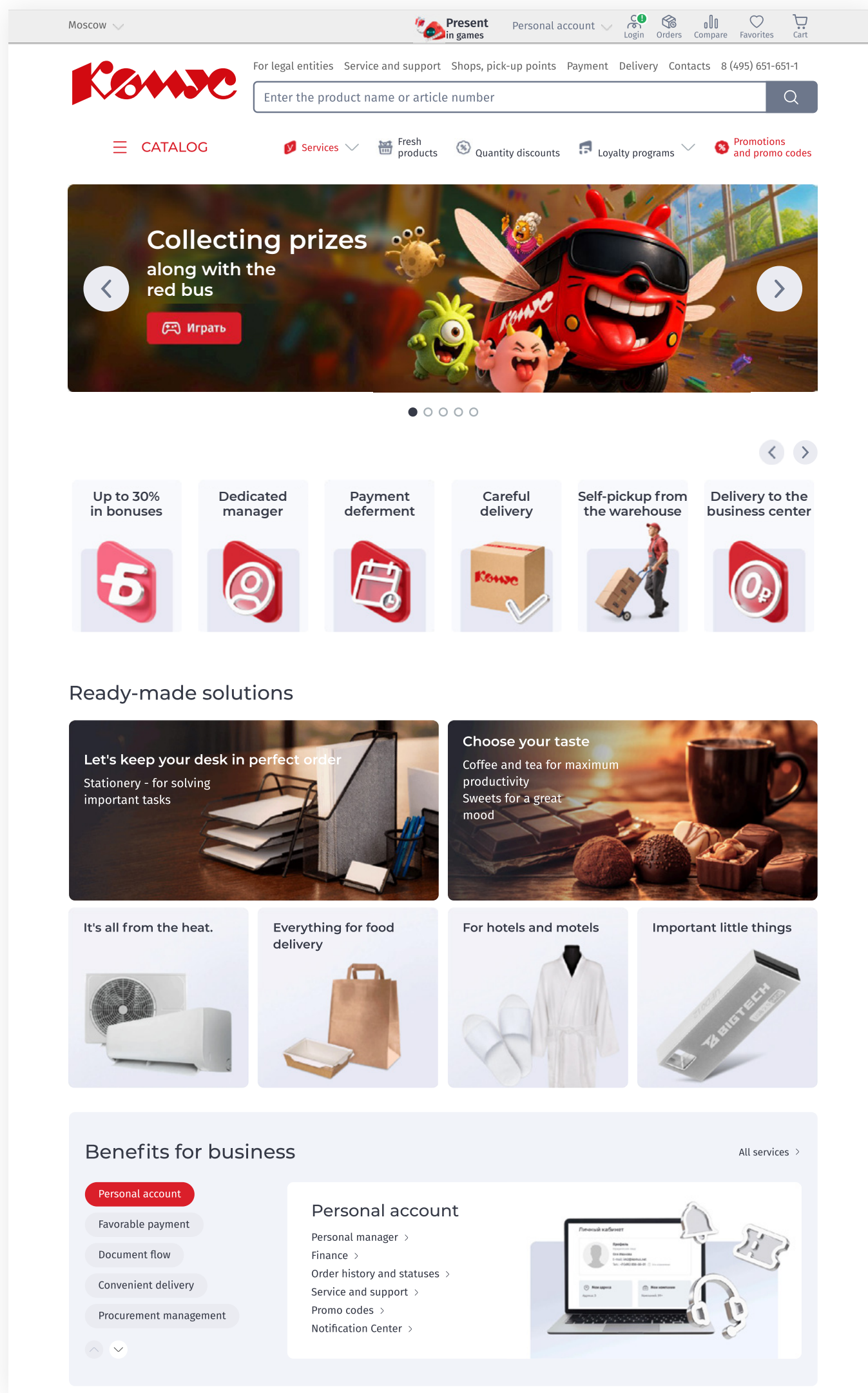
CONTEST CHANNEL



MARKETPLACES



SERVICES



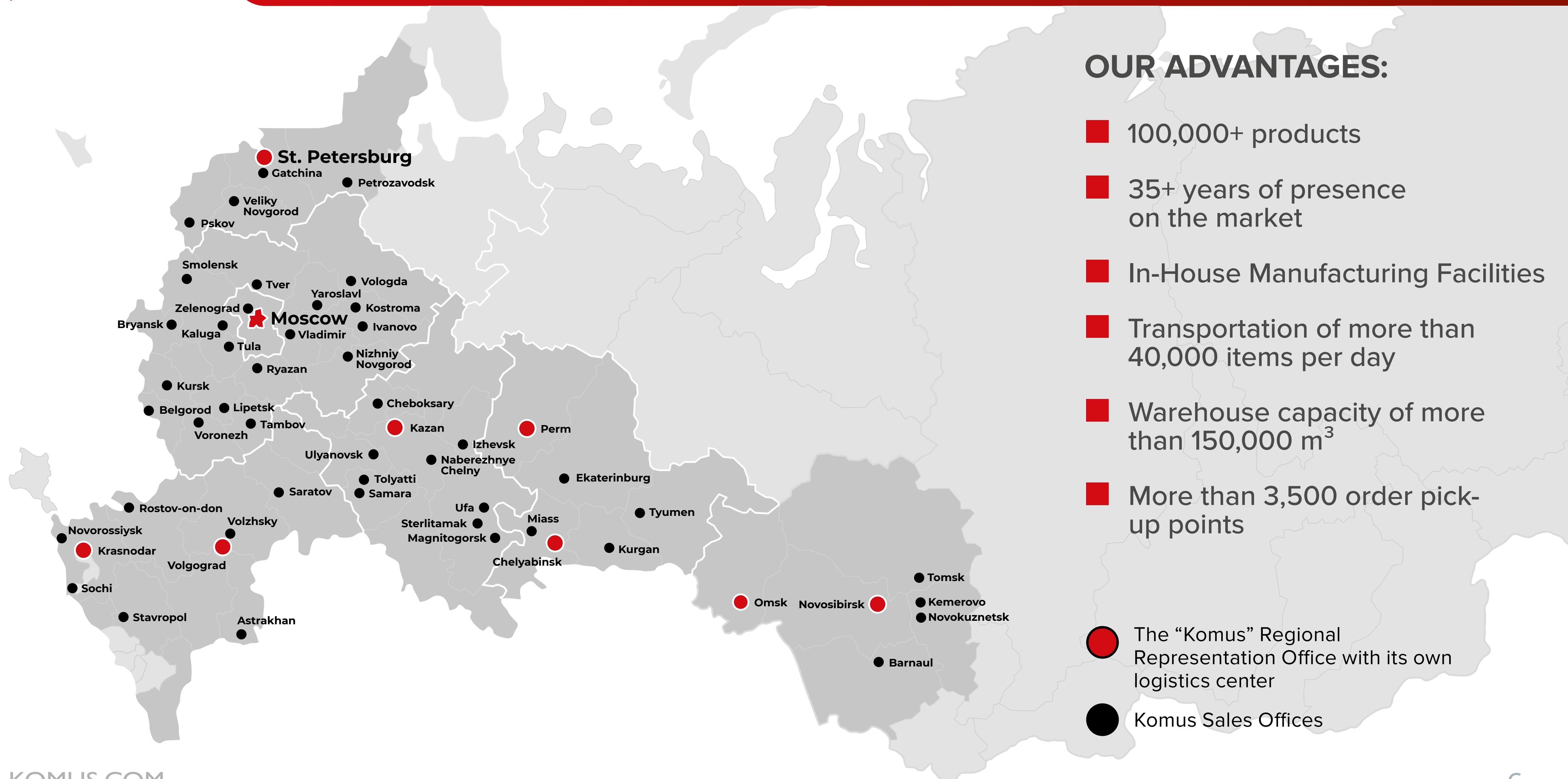
- **Partner's Database Size:**
300,000 legal entities
150,000 individuals
- Number of SKUs in the online shop – **129,000**
- **Top 30** among the largest online shops
According to datainsight.ru analytical agency data
- Average conversion rate (percentage of visitors who made a purchase) **more than 6%**
- **More than 4,500,000** visits per month
- **More than 1,600,000** unique visitors per month
- **More than 40,000,000** page views per month
- Average visit depth – **9 or more pages** per visit
- Average site session duration – **8 minutes or more**
- **More than 65%** of visitors return

VIEWS

VISITORS

PER MONTH

42000000
22000000





SKU range at retail stores:

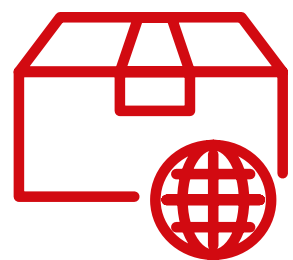
- School Supplies
- Writing utensils
- Paper
- Office Paper Products
- Office Supplies
- Folders, filing systems
- Consumables for printing equipment
- Commodities for trade
- Display equipment
- Office equipment
- Gifts and Souvenirs
- Hobbies and Creativity



24-Hour
Delivery



Self-pickup
Service



Direct supplies of products from more than 600 well-known brands of leading manufacturers



A permanent SKU range of more than 50,000 SKUs at own warehouses



In-house logistics facilities, an extensive network of warehousing and transportation logistics



Only genuine, certified products—a guarantee of quality

IEWS

PER MONTH
2 0 0 0 0 0 4

VISITORS

3 5 0 0 0 4

[About the company](#)
[Contacts](#)
[Payment and delivery](#)
[Write to us](#)
[Help](#)




[Catalog](#)

[Find](#)

[Become a partner](#)

[Login](#)

[Stock!](#)
[New items](#)
[Bestseller](#)
[Registry of the Ministry of Industry](#)
[Everything for the office](#)
[State symbols](#)

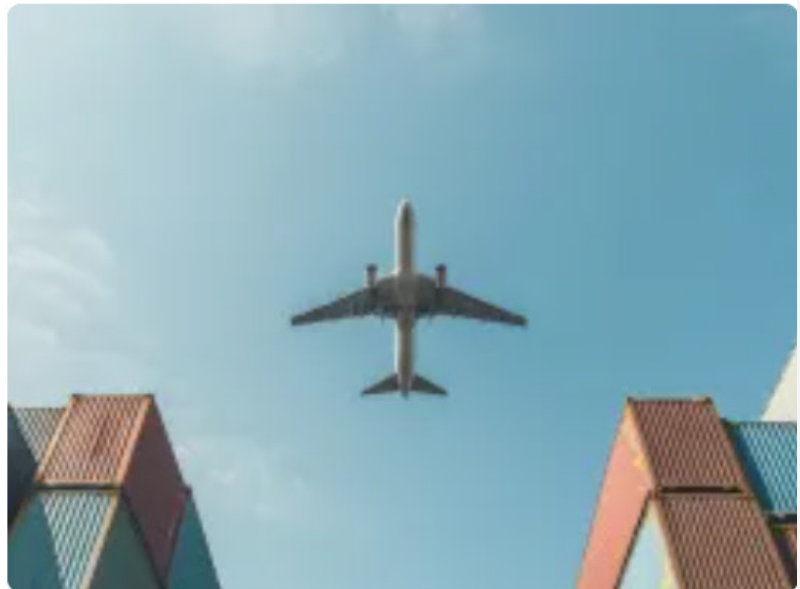


BIGTECH
Technology for Everyone
Your reliable partner in the world of high technology

○ ○ ○ ○ ● ○ ○ ○

Our directions



COMPETITIVE PROCUREMENT WITH KOMUS – IT'S FAST AND CONVENIENT

Komus is a leader among
suppliers operating on
e-commerce platforms



We operate in accordance with Federal Law No. 44-FZ “On Contract systems in the sphere of procurement of goods, works and services for provisioning governmental and municipal needs” and Federal Law No. 223-FZ “On procurement of goods, works and services by certain types of legal entities.

OUR ADVANTAGES:

- Availability in all catalogs of online shops
- Guarantee of the accuracy and relevance of product information
- Extensive SKU list
- An additional service in the online store for providing an offer/STE number

+ BEST PRICE + HIGH-QUALITY PRODUCT



Instructions on the
website for working
with online stores



Transaction sup-
port provided by a
personal manager



Wide coverage and
fast delivery times



Prompt response to
procedures



Deferred Payment

The company is accredited on leading trading platforms, small-scale procurement portals, commercial bidding platforms, customers' internal portals, and product catalog platforms.



Komus was included in the
“Top 1,000 Successful Suppliers” ranking by
B2B-Center (2025, 2026)



Лидер
конкурентных
продаж

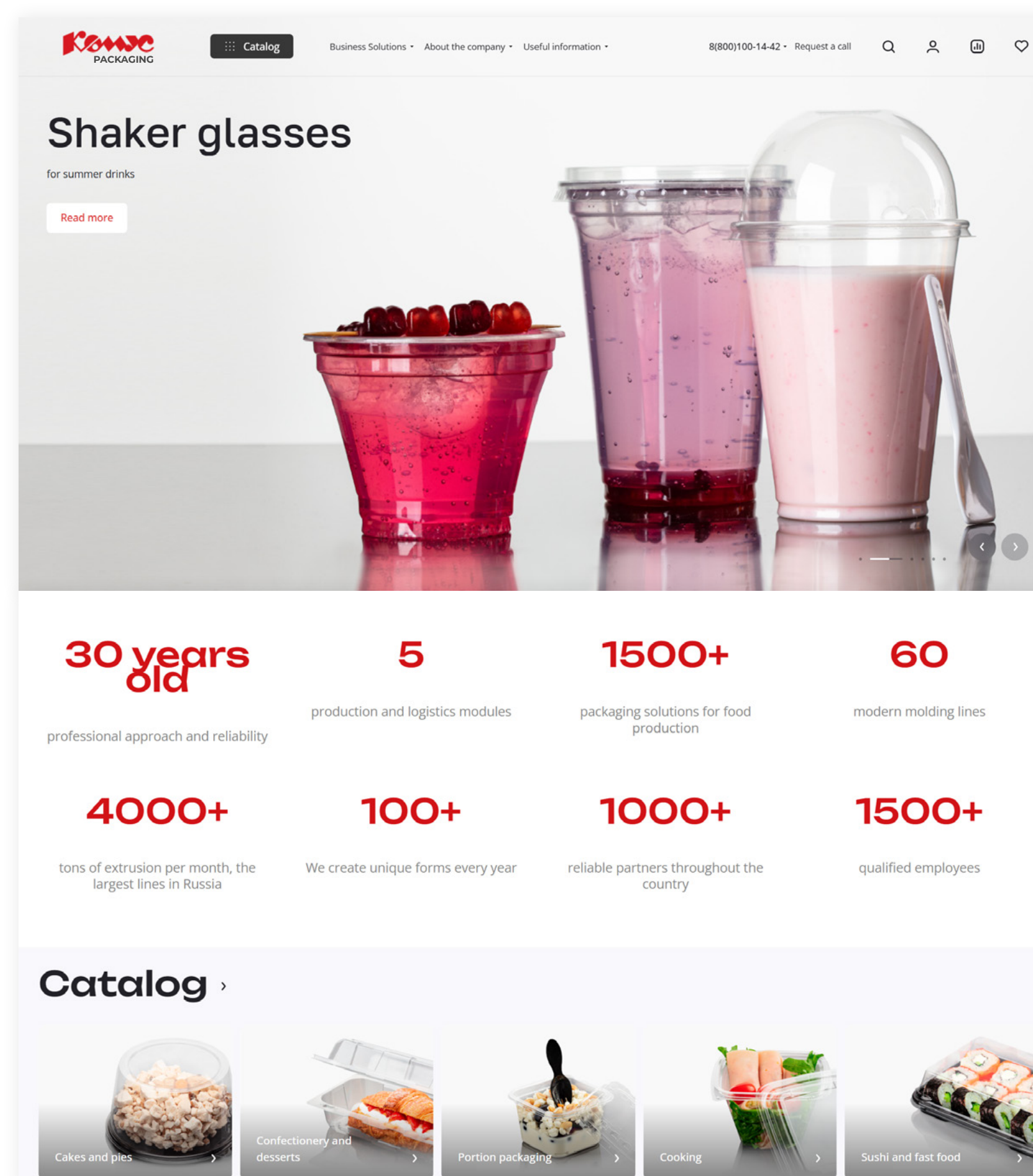
Komus is the winner in the “ETP Professional” category (2020), the winner of the “Competitive Sales Leader 2020” award, and the Grand Prix winner of the “Competitive Sales Leader 2019” award

If you need to purchase goods, please contact us by email at kc@komus.net, and we will provide you with all the necessary information.
We look forward to working with you.

“KOMUS-PACKAGING” – THE LARGEST MANUFACTURER OF RIGID PLASTIC PACKAGING

OUR ADVANTAGES:

- A wide SKU range of packaging solutions for the food industry
- Design and production of custom packaging, including a choice of materials and colors, with the option to add a logo
- A modern fleet of equipment guarantees a full technological cycle for manufacturing of packaging products
- High manufacturing standards: product quality and safety comply with the requirements of TR CU 005/2011 “On Packaging Safety”



No. 1 in Russia in the production of BOPS and PS films



25+ years on the market



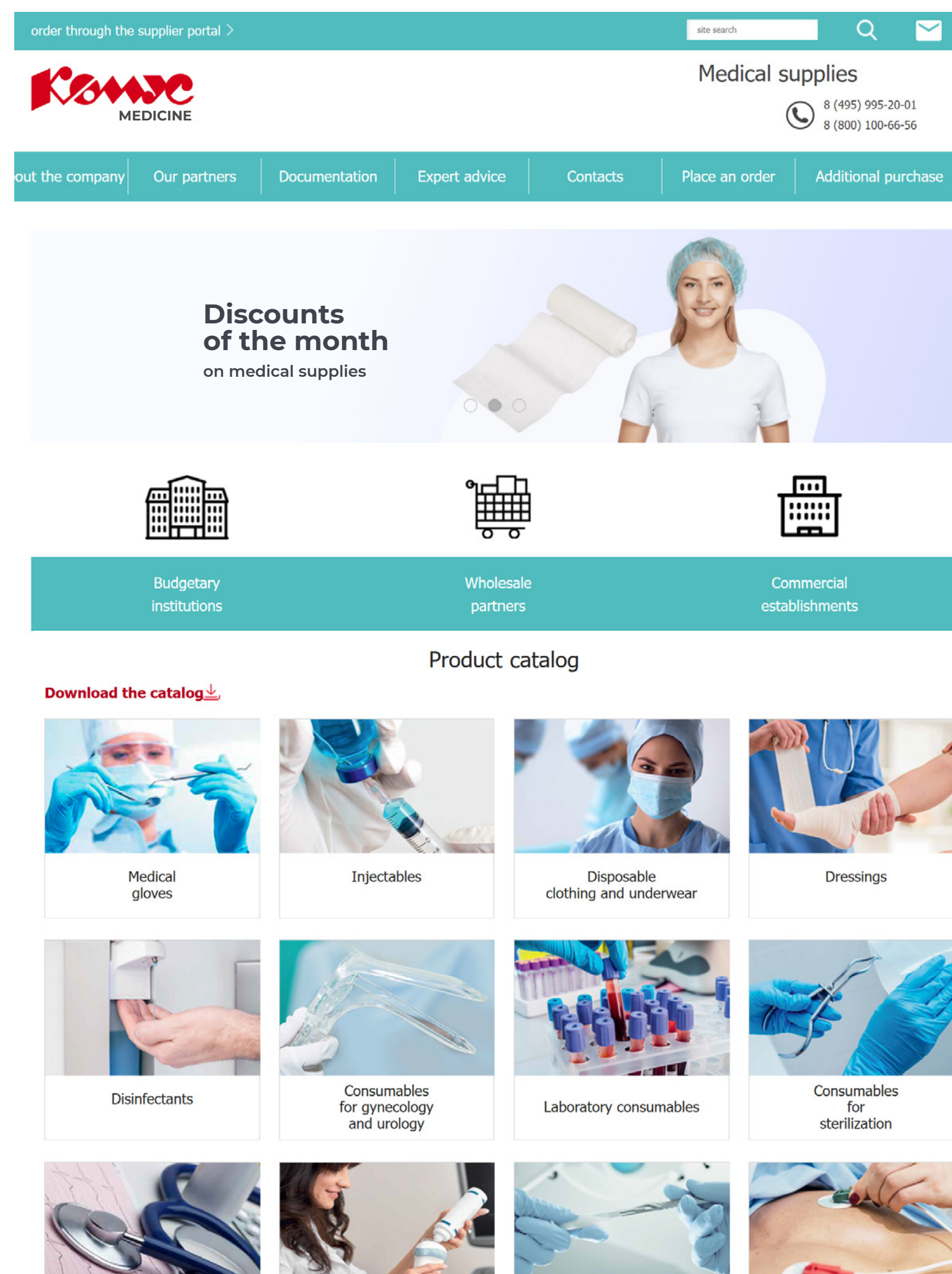
5 production and logistics modules



1,500+ SKUs

THE “KORUS MEDICINA” SKU RANGE INCLUDES MORE THAN 11,000 SKUS:

- Own-manufactured products (paper for medical devices and own-branded medical gloves)
- Exclusive contract terms and conditions with manufacturers
- A wide selection of products from leading medical suppliers (medical gloves, paper for diagnostic equipment, disinfectants, dressings, injection supplies, disposable medical clothing and linens, first-aid kits, medical devices, and much more)
- 300+ suppliers from foreign and domestic manufacturers



order through the supplier portal > site search

Korus MEDICINE

Medical supplies
8 (495) 995-20-01
8 (800) 100-66-56

about the company | Our partners | Documentation | Expert advice | Contacts | Place an order | Additional purchase

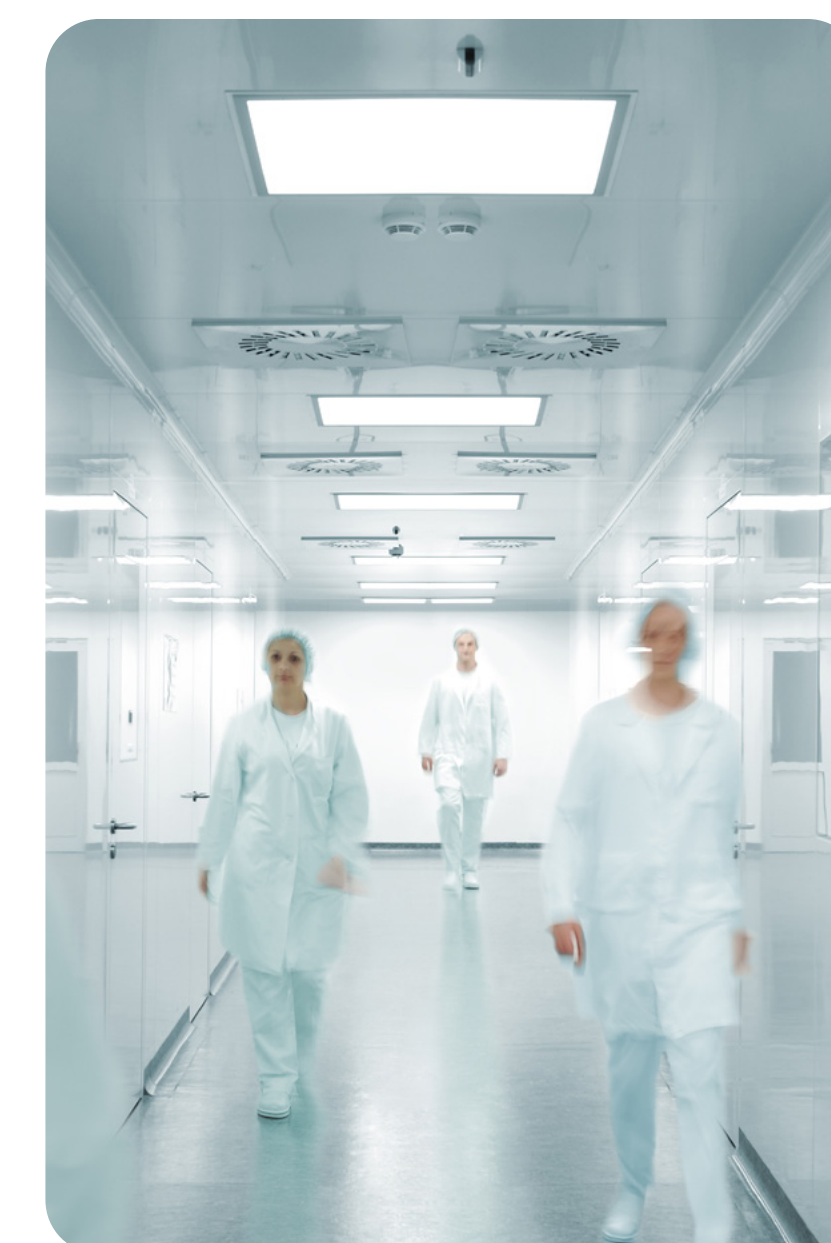
Discounts of the month
on medical supplies

Budgetary institutions | Wholesale partners | Commercial establishments

Product catalog

Download the catalog

Medical gloves	Injectables	Disposable clothing and underwear	Dressings
Disinfectants	Consumables for gynecology and urology	Laboratory consumables	Consumables for sterilization



COMMODITIES FOR THE HOSPITALITY COMPANIES:

- Home Appliances
- Professional Kitchen Equipment
- Furniture
- Tableware
- Food
- Protective clothing
- Professional cleaning supplies and equipment
- Hygiene products
- Dose Meters and Dispensers
- Hotel Cosmetics and Linens



Own brands



Tailor-made
products

MANUFACTURER AND SUPPLIER OF PROTECTIVE CLOTHING, WORK FOOTWEAR, PPE, AND FIRE EXTINGUISHING EQUIPMENT

OUR ADVANTAGES:

- Wide SKU range: PPE, protective clothing, work footwear, safety equipment, firefighting equipment
- A wide SKU range of workwear, footwear, and PPE under our own brands, “Komus Prof” and Topfort, including SKUs approved by the Ministry of Industry and Trade
- Turnkey Services: Development of technical specifications under Unified Commodity Nomenclature (UCN) for tailor-made, logo application, and PPE outsourcing services
- A nationwide retailer with expertise in occupational safety: in-house manufacturing, 150,000+ SKUs, 40 warehouses, and sales offices in more than 80 cities
- PPE Experts-Managers in Each Region
- We are a member of the “PPE” Association



Best Exhibition
Booth



Best New PPE
Product of 2025





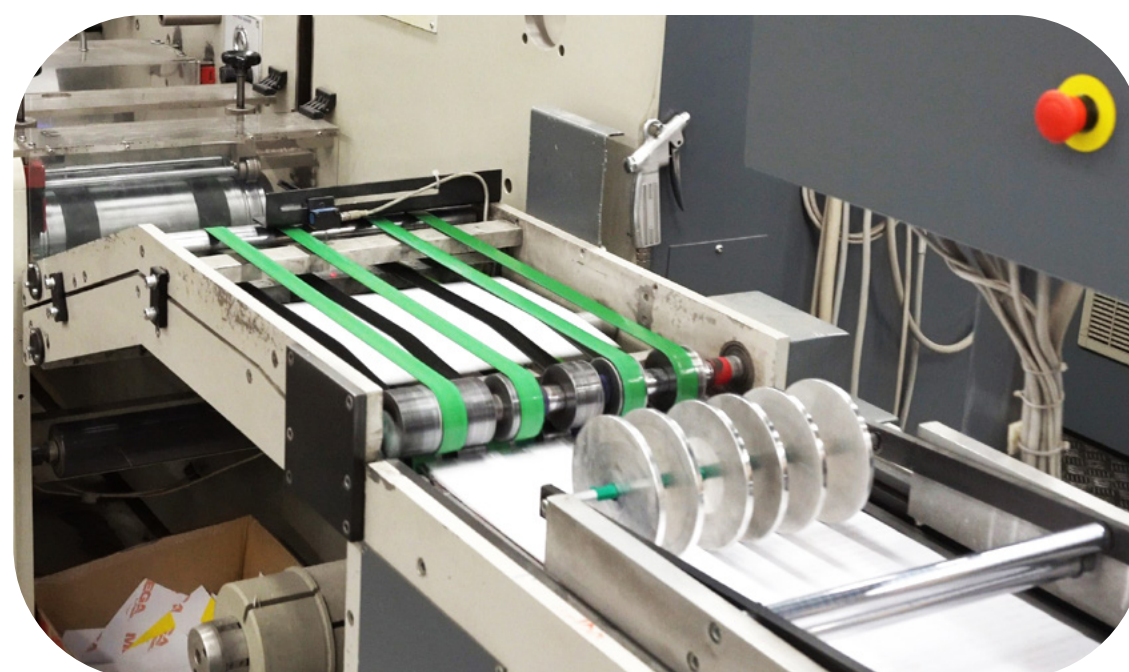
PERFORATED PAPER AND ROLLS

The factory manufactures fax rolls, all types of cash register rolls made of thermal and offset paper, printer rolls with and without perforations, single-ply teletype rolls, wide-format paper for plotters, and any types of custom rolls made to order.



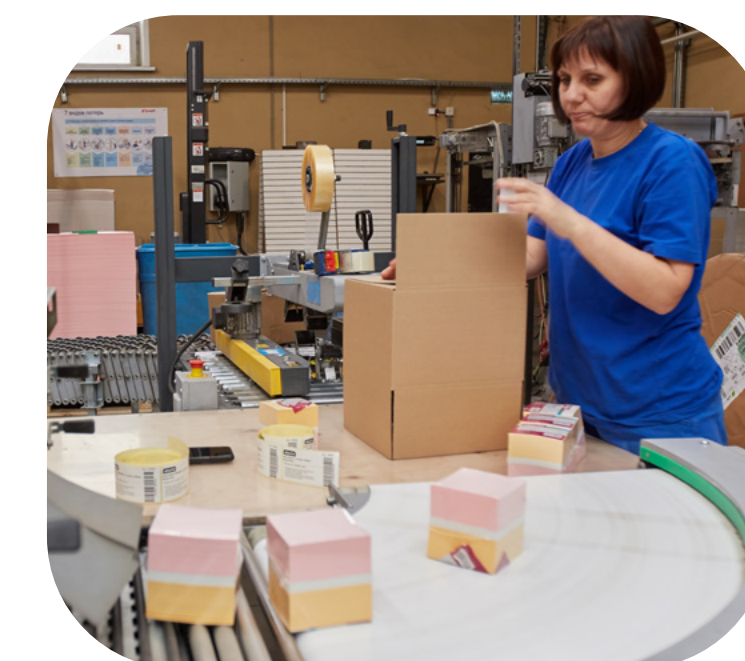
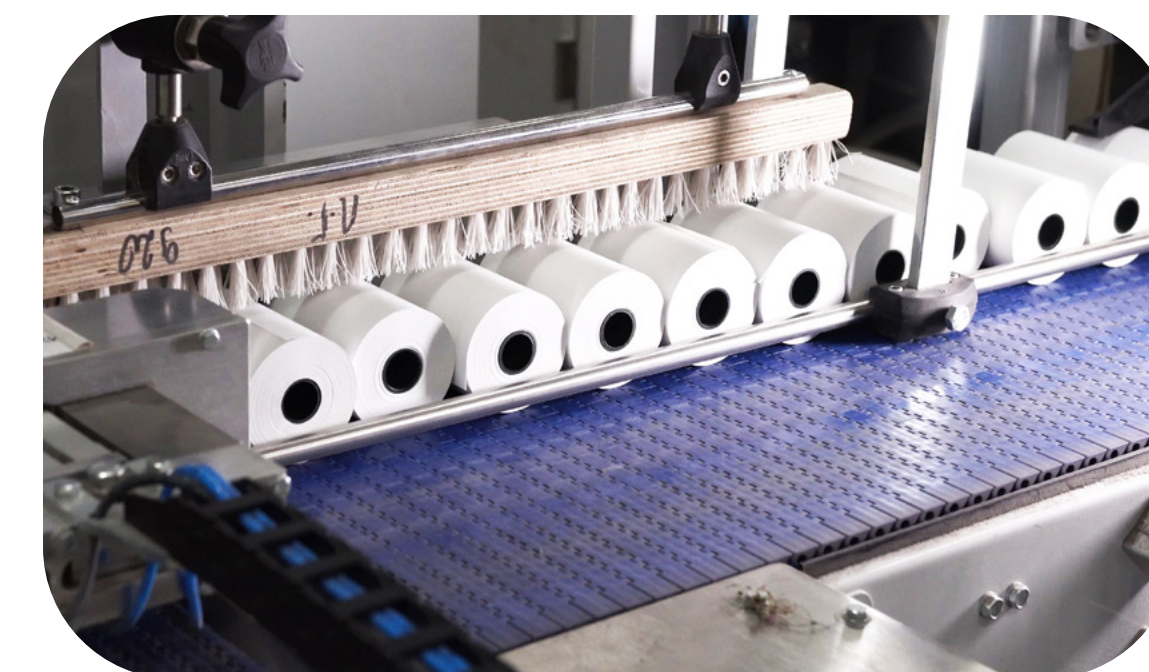
SELF-ADHESIVE LABELS

The SKU range includes over 200 items. The factory produces packs of 100, 50, and 25 sheets of labels. We can fulfill custom orders. The company accounts for 60% of Russia's total production of self-adhesive sheet labels (3 out of every 5 packs produced in the country).



PLASTIC PACKAGING

The largest manufacturer of rigid plastic packaging with a long-lasting background. Production facilities located as close as possible to our partners in all federal districts: 5 production and logistics modules (PLMs) and separate subdivisions in major cities.



OFFICE FOLDERS

The “Banco” factory has been manufacturing filing folders since 2003.

The assembly lines produce a wide SKU range (more than 300 SKUs) across all price segments, from economy to premium.

Manufacturing scope: up to 900,000 units per month in 2024.

attaché



BLOCK-CUBES AND STICKERS

They have high adhesive strength, do not curl and do not fade for a long time.

The SKU range is available in popular sizes and color schemes.

Quality assurance is carried out at every stage of manufacturing.

attaché



MAGNETIC-MARKER, CORK, AND COMBINATION BOARDS

We can manufacture boards in any size (from 30x45 to 100x180 cm).

The ability to design a board according to the Partner’s specific requirements.

Short time of manufacturing.

attaché





TECHNICAL CENTER

- Repair of Home and Office Appliances
- Climate Control Equipment Installation and Maintenance
- Cartridge Refilling
- Installation of Video Surveillance and ACAMS (Access Control and Monitoring System)
- IT Outsourcing
- Professional Cleaning
- Office Relocation and Turnkey Renovation



RENTAL AND CATERING SERVICES

- Coffee Machine Rental, Maintenance, and Repair
- Supply of Bottled Water
- Turnkey Event Arrangements
- Catering

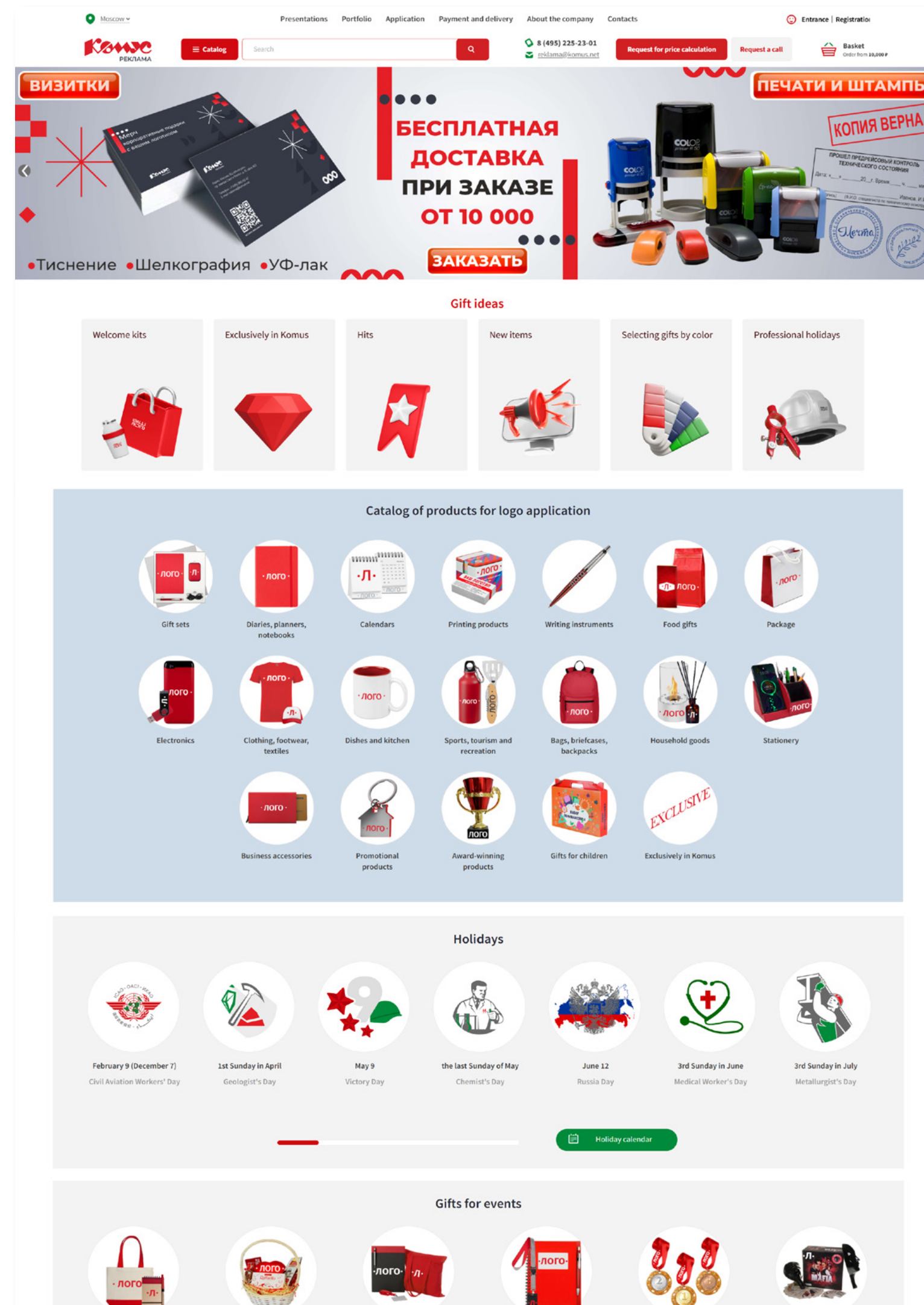


DELIVERY

- Free of charge Delivery for orders in the amount of +3,000 rubles
- Order Delivery to multiple addresses
- Lifting of products to the floor and removing the packaging
- Exchanges and returns of goods when contacting the service center via our transportation Companies



- Over **20** years of experience in the promotional merchandise and commercial printing industry.
- A **2,000+ m²** production and warehousing facility, supported by well-established logistics.
- A product range of over **30,000** items, from business cards and calendars to planners and catalogues.
- A full-service cycle: idea → design → production → personalization → assembly → logistics.
- Direct sourcing from Southeast Asia – working without intermediaries and offering competitive pricing.



INCOMING SERVICES:

- Order Receipt and Processing
- Virtual Secretary
- Cross-selling
- Hotline numbers: 495 and 8-800

OUTCOMING SERVICES:

- Searching for new clients
- Database Updates
- Informing
- Sales Department Outsourcing
- Marketing Research: Surveys, Questionnaires, Mystery Shopper



ADDITIONAL SERVICES:

- Personal Account
- Online Marketing: SMS and Email promotional messages
- Online chat with advisors
- Customer Service via Messaging Apps
- Speech recognition, synthesis, and analysis system

WE ARE TRUSTED BY:

INVITRO

БАЛТИКА
Part of the Carlsberg Group

A

СБЕР
ЛИЗИНГ

М

Alibaba Group

Tchibo

CIRQUE DU SOLEIL

СЕДРУС

HALF
RINGER

МОСАВТОШИНА

Hansa
Haushaltsgeräte

АЭТУАЛЬ
L'Etoile

СИТИ
МОБИЛ

X5Group

КАПИТАЛ LIFE
СТРАХОВАНИЕ ЖИЗНИ

INCITY

Döcke

KCE

СОГЛАСИЕ-ВИТА
страхование жизни

Юником 24
финансовый маркет

колесо.ру

АЛЬФА
СТРАХОВАНИЕ



5

call centers



1,000

operators



24/7/365

24-hour operation



300 000

calls per day



>7 000

completed projects

CORPORATE ONLINE PROCUREMENT PLATFORM

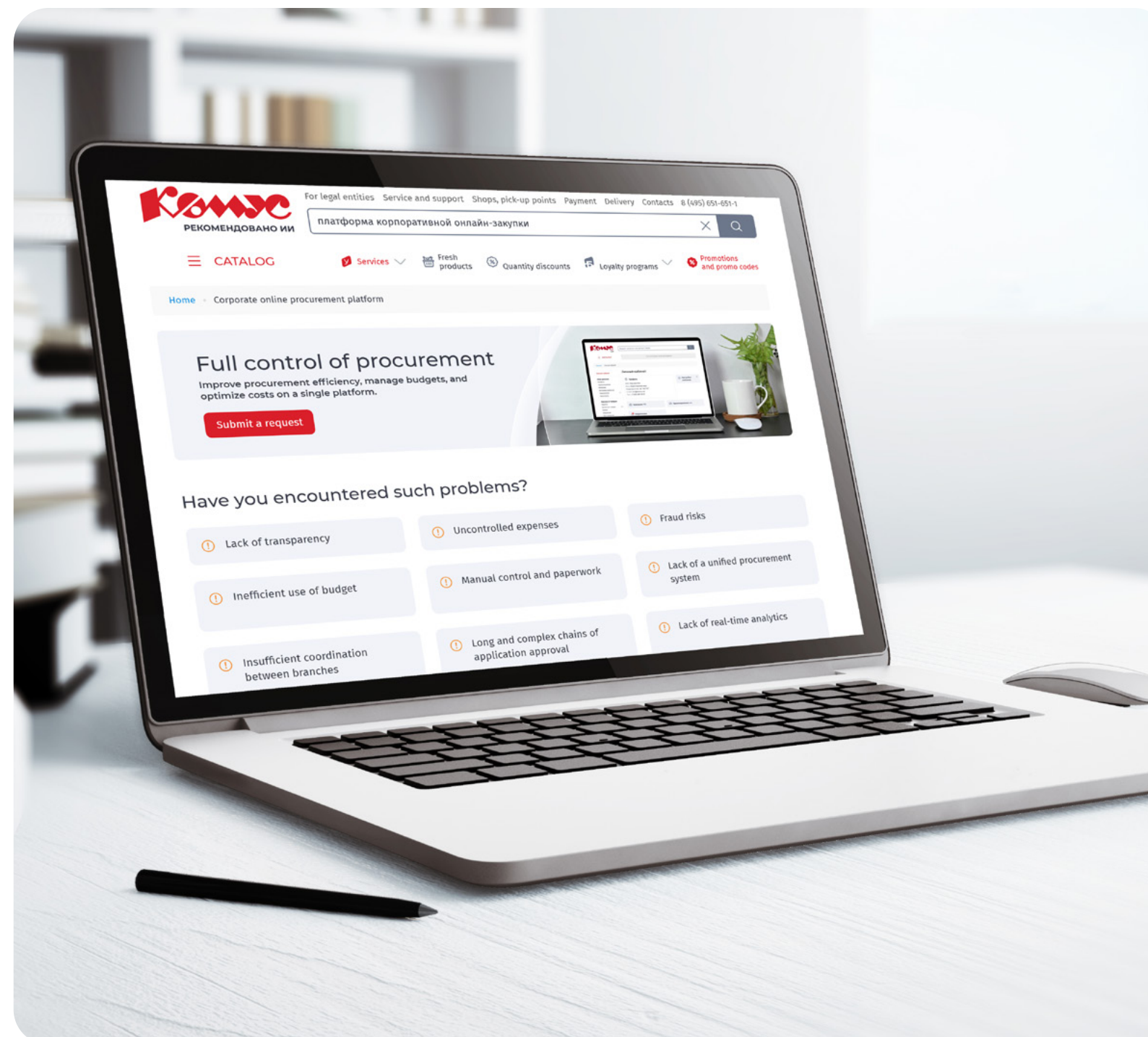
Monitoring, Managing, and Optimizing Your Purchases

HOW WE CAN HELP YOUR BUSINESS

We offer solutions to optimize your procurement process, which will help reduce costs and improve the efficiency of your business

OUR ADVANTAGES:

- Customization
- Budget Control
- Order Coordination
- Personal Catalogs
- Integration



EDF

A fast and modern way to share documents electronically

CONNECTION BENEFITS



Saving Your Employees Time



Easy and Convenient Document Management



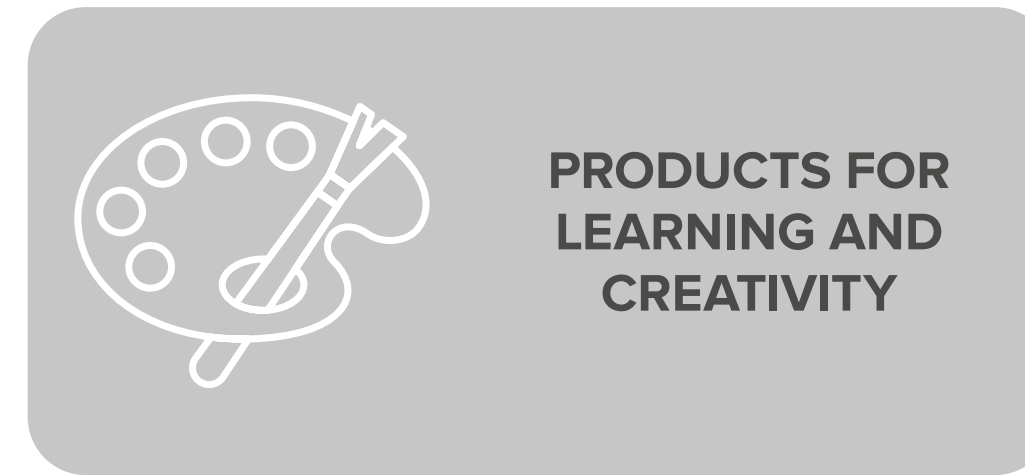
The ability to transmit information directly to government regulators



OFFICE SUPPLIES



- Paper Products
- Office Supplies
- Writing utensils
- Display equipment
- Document Archiving
- Document Storage
- Workplace Organization Supplies



PRODUCTS FOR LEARNING AND CREATIVITY



- Sketchbooks
- Colored paper
- Paints, pencils
- Glue
- Rulers
- Briefcases, Bags, and Backpacks
- School Furniture
- Exercise-books
- Pencil Cases



FOOD, WATER, TABLEWARE



- Sugar
- Milk and cream
- Coffee and Tea
- Drinking Water
- Chocolate, cookies, lollipops
- Dried Fruit and Nut Assortments
- Disposable tableware
- Syrups
- Spices



OFFICE EQUIPMENT, TOOLS AND CONSUMABLES



- Keyboards and PC mouse devices
- System central processing units (CPUs)
- Consumables
- Memory cards, speakers, batteries
- Network Filters
- Paper and receipt rolls
- Printer Rollers
- Laptops, tablets, printers
- Tools



WORKWEAR AND PERSONAL PROTECTIVE EQUIPMENT



- Workwear
- Work Shoes
- Personal Protective Equipment



MEDICAL SUPPLIES



- Medical gloves
- Surgical dressings
- Disinfectants
- Consumables



HOME AND OFFICE FURNITURE, SAFES



- Office chairs, stools, executive chairs
- Tables
- Office Furniture
- Side Tables
- Cabinets
- Shelving Units
- Sofas
- Safes



HOUSEHOLD GOODS



- Hygiene products
- Home care (cleaning) products
- Household chemicals
- Professional chemicals
- Trash bags and bins
- Textiles and Cosmetics for Hotels
- Beauty and Health Products

HOW TO BECOME A PARTICIPANT

- Go to your account at **komus.com**, “Rewards Program” section.
- Sign up in just two clicks.

HOW TO EARN BONUSES

- Earn up to 2% in bonus points under the program’s standard terms and up to 30% on promotional items (1 bonus point = 1 ruble).
- Take part in promotions offering increased bonus points (up to 30%) held monthly at Komus.
- Bonuses are credited within 3 days of the order’s delivery and receipt.

HOW TO SPEND YOUR BONUSES

- Pay for up to 99% of your order total with bonuses on the website **komus.com**.

BONUS VALIDITY PERIOD

- 6 months from the date of the last order.
Bonuses don’t expire when you’re a long-term partner!

REWARDS PROGRAM

FOR CORPORATE PARTNERS



Sign up for the program at **komus.com**



Place your orders at “Komus”



Get up to **30%** in bonuses.
1 bonus point = 1 ruble!



Use your bonuses to pay for items from the “Komus” SKU range with discounts of up to **99%**!

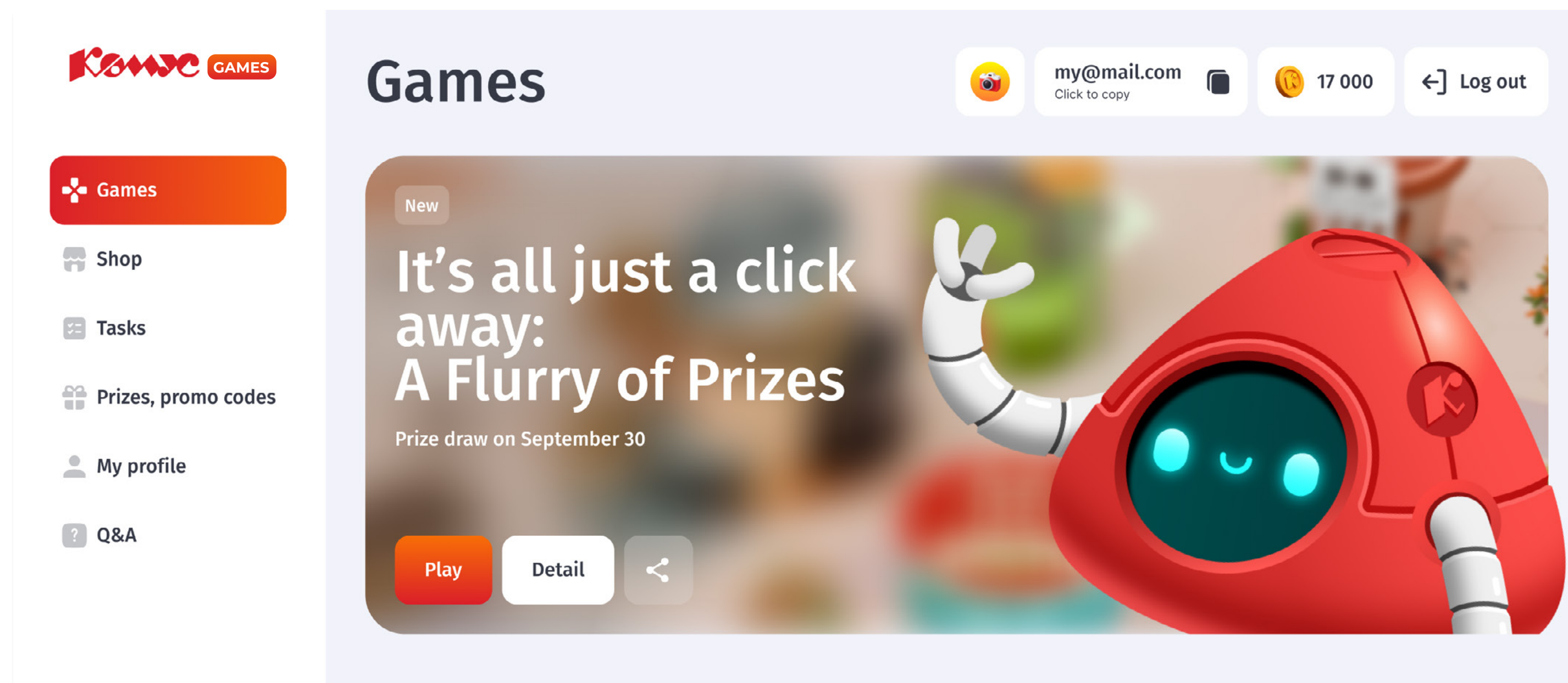
For more details on the program go to **komus.com**

Program Support: **bonus@komus.net**

GET PROMOTIONAL CODES AND WIN PRIZES

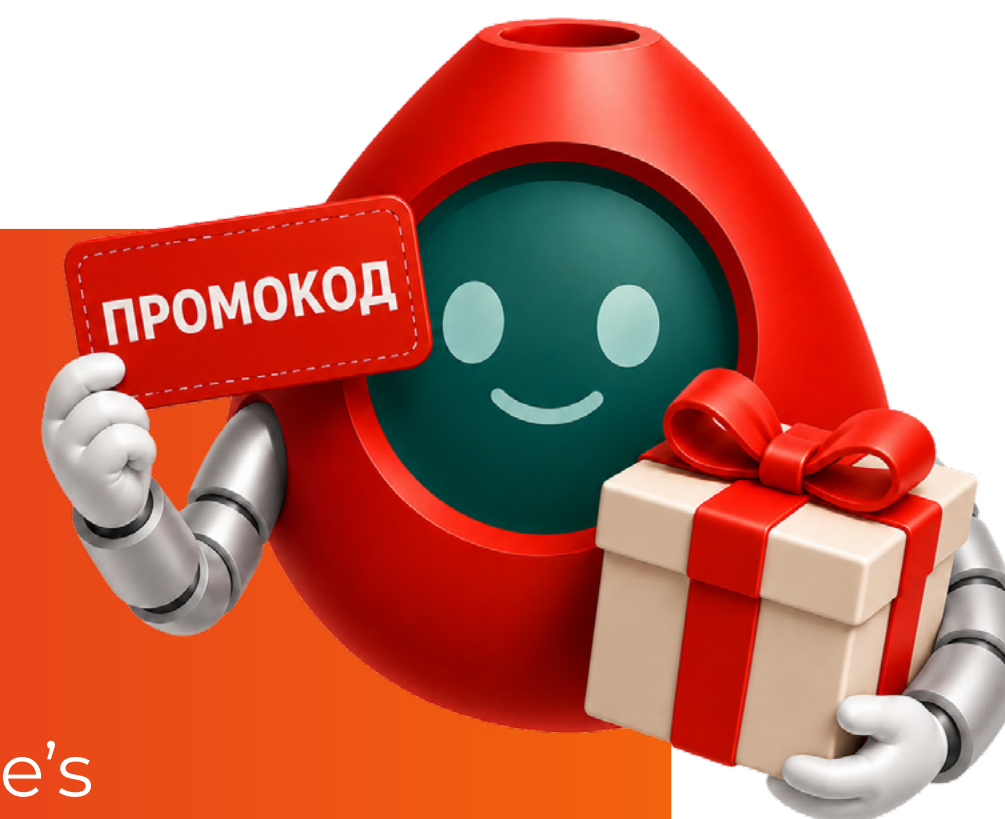
YOU'LL FIND IN THE GAMES THE FOLLOWING:

- Tasks that will help you learn more about our services and products
- A store where you can exchange coins for promo codes and bonuses
- A variety of techniques and the chance to get a boost of positive vibes



Hi, I'm Click!

I'll help you with your games: I'll tell you about Komus's cool services, the site's user-friendliness, and share secrets to get the most benefits out of it.



**SCAN AND PLAY
EVERY DAY**

For questions about games:
komus-games@komus.net



THANK YOU FOR YOUR ATTENTION!

Questions About Orders and Contracts

Phone numbers:
8 (495) 780-80-80,
8 (495) 651-651-1
Email:
kc@komus.net

Komus Information and Reference Service

Phone:
8 (800) 200-33-83

Proposals from suppliers of goods and services; inquiries to the advertising and external communications department

Email:
partner.online@komus.ru

Engineering and Technical Center

Phone:
8 (495) 984-64-78
Email: etc@komus.net